



**SAI FI Consultants** is a provider of Information Technology consultancy and staffing solutions for Project Management, Quality Assurance and Business Analysis.

**Our vision is to connect qualified IT professionals and business consultants with our client's staffing requirements.**

**What we do:**

We provide consulting services, supply IT & business resources for professional services and management consultancy. We help fill the following roles (our core 3 skills):

1. Program and Project Management Leadership
2. Software Quality Assurance & Testing Services
3. Business & Technology Transformation (including Business Analysis and Technical Analysis)

**Our goal is to be a preferred vendor for our clients for these roles.**

We serve clients in industries where we have key expertise:

- Public sector
- Government Organizations
- Provincial, Local & Municipal Governments

**Our success strategy:**

Our strategy is to keep our focus on our core 3 skills and the industries we serve so we can deliver with excellence. As we focus on specific skills in our field of industry, our resources and our consulting model is cost efficient. We believe in meeting and exceeding our customer expectations on time without compromising on quality.

By providing skilled and competent resources to our clients we can deliver quality engagements within time, and cost. As a benefit to the candidates we further cross TRAIN candidates (as required) and add them to our pool of resources.

**We believe in satisfaction of both our clients and our candidates.**

**Why SAI FI Consultants?**

*Traditional IT staffing:*

Step 1: Client issues a request

Step 2: Vendor starts looking out in the market

- Vendor representatives are not fully qualified to understand the job description

Step 3: Candidates/vendors try to match resume with the job description

Step 4: Vendor presents candidates for Interviews

- Often time it turns out the candidate is not qualified, waste of time and effort

Step 5: Go back to Step 2

- Delays the overall process to fill the requisition
- Business/ Timeline/ Budget gets impacted

**IT Staffing through SAI FI Consultants:**

Step 1: We QUALIFY candidates based on the requirement

- ✓ The reason why we focus on our core 3 skills and our key industry expertise is because we understand these job responsibilities and its application in the industry.

Step 2: We INTERVIEW qualified candidates

Step 3: We present candidate for interviews to the client

- ✓ **Client gets a candidate rightly suited for the job in less time compared to other vendors**

*Continued...*

**Where:**

We have head offices in Canada: Toronto, ON | USA: Dallas, TX provide services throughout USA & Canada.



Local Offices in: Vancouver, BC          Edmonton, AB

**Our History: Why we do what we do.**

SAI FI Consultants was incorporated in **2004** and after successfully delivering various strategic solutions and implementations within Project/ Program Management, Software QA/testing, business transformation and process improvement. In **2014**, SAI FI Consultants transformed its business strategy to also start connecting qualified technology resources with client’s business needs. In **2016**, SAI FI Consultants tied up with QAI as an authorized training provider and started S.Q.A.T team, a learning and development division providing software QA and testing training to individual candidates and corporations.

**Leadership**

SAI FI Consultants leadership has over 20 years' experience in I.T serving fortune 100 clients in various capacities and industry sectors. SAI FI Consultants Inc. executives have helped organizations in the finance and public sector industry improve their software quality by providing independent advice and expertise in software QA and testing. The leadership teams has experience working in senior management levels with big 4 consulting firms and have professional associations with PMI, QAI, ISACA and Scrum alliance.

**Advantage**

**For Clients:**

**Advantage of IT Staffing through SAI FI Consultants:**

1. Our consultants are certified in their field of expertise
2. We prescreen, interview, qualify and filter candidates before presenting to clients
3. All our consultants have a prior and mutually rewarding relationship with us

**For Consultants:**

**Advantage of placement/contracting through SAI FI Consultants:**

1. Our contracts are of at least 1 year or more in duration.
2. All our clients are in public sector, we focus on PM, BA, QA roles only
3. We promote growth by helping you get certified (PMP, CSQA, CBAP etc.) and support training (upto \$600 after 6 months of service with us)

**We are with you every step of the way, prior to, during and after the engagement is over**

**SAI FI Stands for:**

**Solutions And Implementations For I.T**

